

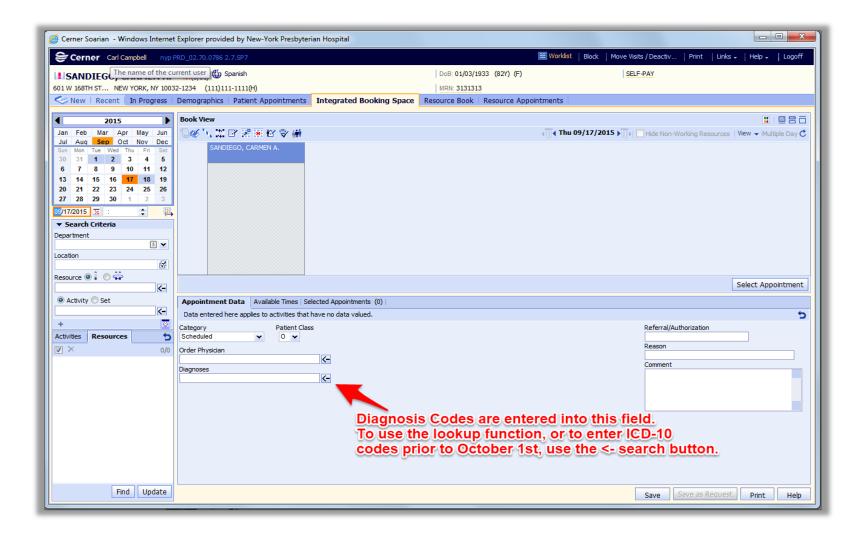
# ICD-10 Revenue Cycle & Operational Readiness

**10** days to go to October 1st, 2015

# Agenda

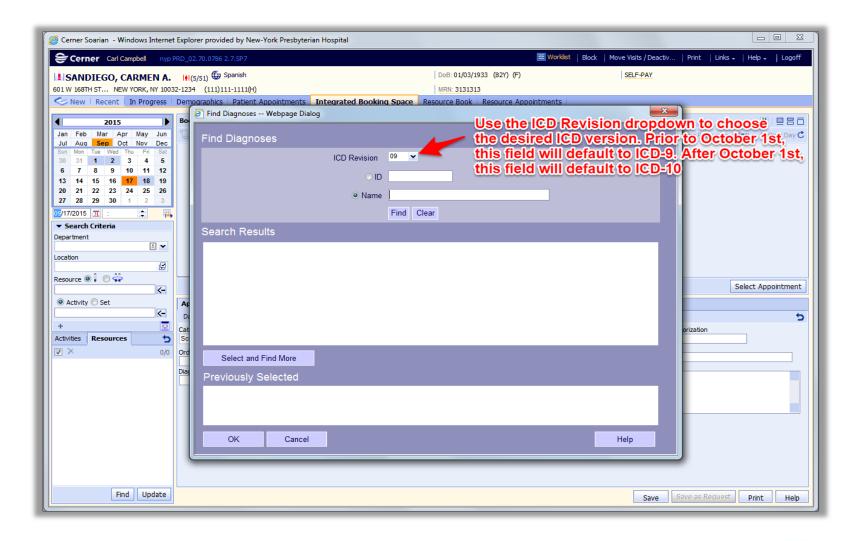
- New and Updated Operating Guidance
  - Soarian Scheduling Updates
  - ICDx
  - More split billing
  - Recurring services registration
  - RQi
  - Clinic coding & billing
- WIP Reduction Activities
- ICD-10 Support Center
- Reminders
- Appendices
  - Industry & Payer Readiness
  - Implementation guidance for financial clearance
  - Implementation guidance for code conversion activities
  - Medicare part B coding & billing guidance
  - Updates and Pre-implementation readiness tasks using NYP applications

### ICD-10 Updates for Soarian Scheduling



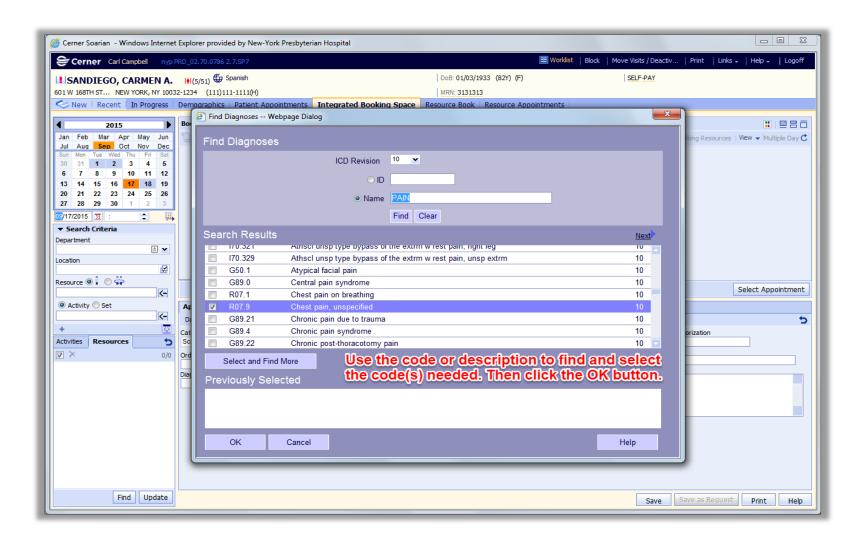


### ICD-10 Updates for Soarian Scheduling





### ICD-10 Updates for Soarian Scheduling

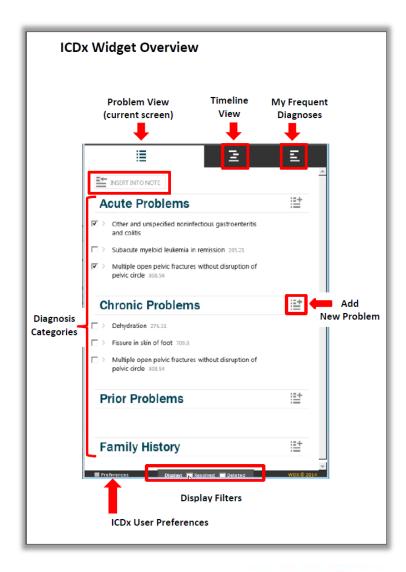




#### **ICDx**

#### **Current State of Readiness**

- In production and oriented to ICD-10 concepts across all notes and both campuses (excl. ambulatory care network)
- Progressive messaging system upon note save and based on use/lack of use.
- Voluntarily activated at any time using F7 key.
- User guide for providers available through ICD-10 Support Center
- Monitoring tools to determine efficacy





# Implementation Guidance: More split billing

- Scenario: Inpatient rehab for Medicaid requires separate claims be sent for pre-October 1 days and post-October 1 days.
- Impact: Inpatient encounters with days after October 1, 2015 may remain unbilled remain unbilled until ICD-10 codes are assigned to the stay
- Solution: Dual code identified cases in both ICD-9 and ICD-10.
- Monitoring: Identify in-house rehab patients as of 9/30/2015

- Payers following Medicaid guidelines
  - Healthfirst

### Implementation Guidance: RQi edit correction

- Currently there are 9 different rules in RQi that are driven by ICD-9 codes. These rules will be adjusted to include ICD-10:
  - Accident record for Labor Assessment
  - Accident Record Missing (Dx code 800-848)
  - Accident Record Missing (Dx code 850-854)
  - Accident Record Missing (Dx code 860-887)
  - Accident Record Missing (Dx code 900-910)
  - Sliding Scale Missing (B.M.T.)
  - Medicare as Primary can not have an ICD-9 (DX) code that starts with a V
- Currently we are testing one rule in RQi:
  - Invalid Dx code ICD-10 codes must start with an alpha not numeric
- WIP errors will be monitored after ICD-10 go live to see if any new RQi rules need to be created.

#### Implementation Guidance: Recurring service registration

# Adding New Eagle Visit Records to an existing registration

- Requires Eagle recurring visit maintenance (RLM) or some equivalent menu access for staff
- Requires a valid and appropriate ICD-10 diagnosis code to be assigned to the first visit record on or after October 1, 2015
- May convert existing ICD-9 diagnosis code(s) to a clinically equivalent ICD-10 code for an existing patient being seen in October for the same condition under the current plan of care

#### **Create a New Recurring Registration**

- It is recommended that site(s) voluntarily terminate the existing registration with a date of 9/30/15.
- New registration and subsequent visits requires a valid and appropriate ICD-10 diagnosis code(s)
- May convert existing ICD-9 diagnosis code(s) to a clinically equivalent ICD-10 code for an existing patient being seen in October for the same condition under the current plan of care
- Previously booked and pre-registered visits may require re-association to new registration identifier in applicable scheduling and/or registration system.
- Previously written orders and plans of care may require reassignment to new registration identifiers and/or conversion of ICD-9 diagnosis codes



# Implementation Guidance: Clinic Billing

- **Scenario**: A Medicare patient comes to a clinic for a visit in September. Ancillary services are ordered that occur in October. The clinic is billed out under ICD-9 but the ancillaries will need to get billed under ICD-10.
- **Impact:** Encounters with ancillary services posted with dates of service of October 1, 2015 and after will remain unbilled until ICD-10 codes are assigned to the clinic encounter.
- **Solution:** Turn dual coding on in production for both Epic:Eagle (East Campus) and Allscripts SCM: Eagle (Superbill West Campus)
- **Reporting & Monitoring**: Identify September 2015 Medicare clinic visits with ICD-9 codes only for potential conversion

#### **WIP Reduction - Current State**

#### Goals

- Simplify the process. Eliminating ICD-9 based WIP allows sites and staff to concentrate on ICD-10 WIP
- Create a financial buffer. Accelerating cash reduces risk of payer readiness after October 1.

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Bi-Campus Age Categories (DOS) <sup>1</sup>									
		(0-13 days)	(14-29 days)	(30-59 days)	(60-179 days)	180-365 days	366+ days	Grand Total	
	Total #								,
As of	cases	2,306	4,687	3,813	5,932	2,467	792	19,997	case
9.05.2015	Total \$								227
	balance	\$69,060,679	\$29,051,859	\$13,725,177	\$18,127,172	\$5,923,482	\$4,298,887	\$140,187,256	Balan
	Total #								\$112,6
As of	cases	2,295	4,881	3,640	6,120	2,531	757	20,224	
9.12.2015	Total \$								cases
	balance	\$67,897,481	\$32,324,296	\$13,581,543	\$15,641,552	\$6,613,776	\$4,241,254	\$140,299,901	2586
	Total #								Dalama
As of	cases	1,250	4,768	3,225	5,371	2,238	786	17,638	Balance 41,665,
9.21.2015	Total \$								٠ '
	balance	\$30,880,644	\$27,464,739	\$14,637,190	\$14,282,374	\$6,650,428	\$4,719,396	\$98,634,770	
									•
			<b>~</b>			7			
	_		1			I			
Under 30 days 30 days and over					s and over				
		otal # cases	6,018		Total # cases	11,710			

<sup>1</sup>Source: Aeos. Includes: Allen, ACN, Cornell Hospital, Lower Manhattan Hospital, Milstein ,MSCHONY ,Payne Whitney Manhattan, Payne Whitney Westchester.

\$58,345,383

Total \$ balance



Total \$ balance

\$40,289,388

# WIP Clean Up – Julio's team

	Accounts Closed			Accounts Fixed		
Week worked	Accts Acct Balance		Acct Balance	Accts		Acct Balance
8/10	794 \$ 197		197,733.27			
8/17	293	\$	278,187.01			
8/17	518	\$	693,431.23			
8/24	717	ዓ	810,632.24			
9/7	1013	\$	525,444.04	193	\$	745,361.85
9/14	108	\$	64,918.36	1599	\$	1,265,991.34
	3443	\$	2,570,346.15	1792	\$	2,011,353.19

# **ICD-10 Support Center**

 ICD-10 Support Center will be available beginning <u>September 28, 2015</u> to assist with operational inquiries related to ICD-10 implementation and coordinating with the IT Help desk for ICD-10 technical related issues.

#### **Telephone Hotline**

646-'NYP'-9210 (646-697-9210)

#### **Email**

icd-10help@nyp.org

#### Website

ICD-10 AnTENna

### ICD-10 Support Center- Current Status

#### Logistics

Rooms-Secured (Rm 325:10 PCs, Rm 365: 5PCs)
Voip Phones-Secured (Rm 325:7, Rm 365:5)
Phone line-Secured (646-697-9210)
Assess Application Usability Pending
Assess Command Center PCs Completed
Expand ICD-10Help@nyp.org Listserv Completed

#### Reporting/Monitoring

Reports Requested from Eagle/RH
WIP Monitoring Tool Identified
Mechanism for Monitoring High Risk Edits Identified
Reporting Assignments Identified
Report Schedule Pending
Claims Tracker Developed

#### Service Desk Interface

Service Now Training Completed
After-Hours Protocol Shared with Help Desk
V-mail to E-mail Feature provided by Help Desk
Service Desk Adding Temps for Support
Service Desk Developing ICD-10 Flag
Service Desk Admins identified Application Owners

#### **Issues Management**

Issues Tracker Developed
Reconciliation and Assessment Process Pending
Process for resolving and closing issues Identified
On-site Assignments Pending
Trainings Scheduled for basic troubleshooting
Outlook Form Developed

# ICD-10 Support Center- Calendar of Key Dates

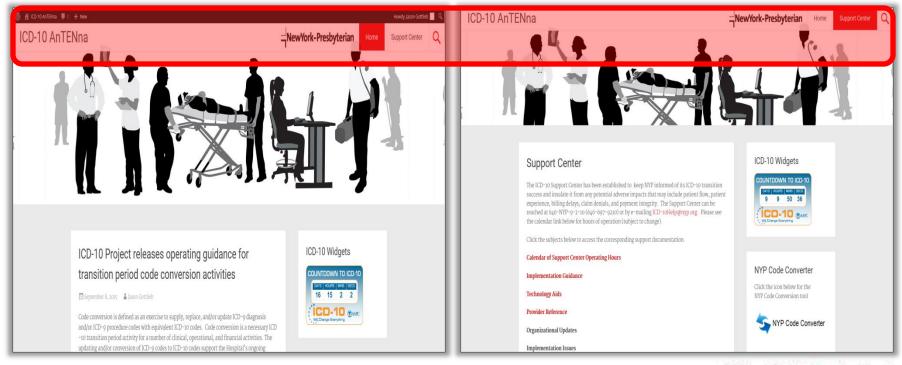
SEPT.	20	21 Training -Structure/Schedule -Team Communication -Issues Management/Workflows -Scripts Fielding Phone Calls	22 Training  -Code Conversion Tools  -Navigating Core Applications  -Navigating ICD-10 AnTENna  -Guidance Document Review  -CMS Resources (Road-to-ICD10	23	24 Training -Reporting -Reconciliations -Forms/Reports to be converted -Daily Updates/ Org Wide	25	26
	27	28 SUPPORT CENTER GO LIVE 9AM-5PM	29 Support Center Hours 9AM-5PM	30 Support Center Hours 9AM-5PM	1 ICD-10 GO LIVE 6AM-10PM	2 Support Center Hours 6AM-10PM	3 Support Center Hours 8AM-4PM
	4 Support Center Hours 8AM-4PM	5 Support Center Hours 6AM-10PM	6 IP CLAIMS DROP 6AM-10PM	7 Support Center Hours 6AM-10PM	8 Support Center Hours 6AM-10PM	9 Support Center Hours 6AM-10PM	10 Support Center Hours 8AM-4PM
ост.	11 Support Center Hours 8AM-4PM	12 OP CLAIMS DROP 6AM-10PM	13 Support Center Hours 6AM-10PM	14 Support Center Hours 6AM-10PM	15 Support Center Hours 6AM-10PM	16 Support Center Hours 6AM-10PM	17 RECURRING SERVICES (SEPT D.O.S) CLAIMS DROP 8AM4PM

- Support Center Activities:
  - Issues Management
  - Onsite Assistance
  - Transition Monitoring/Reporting
  - Documentation Assistance
  - Code Conversion



#### ICD-10 AnTENna

- Website url: <a href="http://nyplearningcenter.org/apps/eLearning/cms/icd10/">http://nyplearningcenter.org/apps/eLearning/cms/icd10/</a>
- Home page link will include updates based on daily calls.
- Support Center link located in upper right hand corner of page will include operating guidance, training aids, and issues log



#### Reminders

- Forward reports, forms, documents and other items requiring code conversion to <a href="mailto:Christine Valentin">Christine Valentin</a> at <a href="mailto:valenti@nyp.org">valenti@nyp.org</a>.
- Focus pre-implementation readiness on <u>WIP reduction activities</u> and <u>communicating with</u>
   <u>physicians</u> and other clinical providers about operational guidance and how it may impact orders,
   patient look ups, etc.
- Remind providers of the documentation assistance tools available to them in SCM (ICDx), EPIC (Diagnosis Calculator), and Crown (???)
- Have staff watch ICD-10 organizational awareness video, "ICD-10: A New Language for Healthcare" on their transcripts in the NYP Learning Center.
- ICD-10 is date of service/date of discharge sensitive.
- DO NOT enter decimal points when entering ICD-10 codes in Eagle
- E-mail inquiries to <a href="mailto:ICD-10Help@nyp.org">ICD-10Help@nyp.org</a>.

### **Appendices**

- Medicare & Medicaid readiness & billing guidance
- Contracted payer authorization requirements
- Implementation Guidance for Financial Clearance
- Implementation Guidance for Code Conversion
- Implementation guidance for Medicare part B coding & billing
- Updates and Pre-implementation readiness tasks using NYP applications
  - Soarian Scheduling
  - OR Manager
  - Eagle Gold & Mainframe
  - Sunrise Record Manager (SRM)
  - Crown & Imagecast
  - Sunrise Clinical Manager (SCM) Updated

### Industry and payer readiness

#### Medicare readiness

- Three end-to-end testing periods covering 2700 providers and clearinghouses and 67,000 claims produced 87%
   88% acceptance rate with less than 2% of claims being rejected due to invalid ICD-10 submissions. Other errors related to byproduct of testing environment, invalid submission of ICD-9 codes, and negative testing.
- All National & Local Coverage Determinations updated to accommodate ICD-10 codes
- Medicare inpatients with part B coverage only and whose admission spans the September/October timeframe must be split billed.

#### Medicaid readiness

- If the claim is for Clinic APG Episode of Care or CHHA Episodic services with multiple dates of service where the through date is on or after October 1, 2015, the claim must be coded as ICD-10 for **all dates of service** even if the episode started before October 1, 2015. If the provider chooses to split an APG claim, the ICD-10 claim could fail with edit 2081 All APG Lines Paid Zero
- Non-DRG claims (except for psychiatric claims, discussed in FAQ ICD13) need to be split billed. Claims with dates of service prior to 10/1/2015 must contain ICD-9 codes and claims for dates of service on or after 10/1/2015 must contain ICD-10 codes. If the non DRG claim will be interim billed with no discharge date and the end date of service is on or after October 1, 2015, the coding must be ICD-10.
- An Inpatient claim for Psychiatric services should be coded according to the discharge date. If the discharge date is on or after October 1, 2015, the diagnosis and procedure codes must be ICD-10, regardless of the date of admission.
- Medicaid plans in California, Louisiana, Maryland, and Montana have received approval from CMS to use an ICD-10 to ICD-9 crosswalk to process claims for an undetermined amount of time until such states technologies and processing systems are fully compliant.



# Payer Authorization Requirements

Plan	Accepting Preauths in ICD 10 Starting	S=10.4 2015 Coding for Auth Dogurod	Preauths for Admission/Amb Surg < 10.1.2015 & Unknown Discharge Date—Coding for Auth Required	Long Term OP—Coding for Auth Required for Auths called in before 10-1-2015 for services occurring both before and after 10-1-2015
1199	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Aetna	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Affinity	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Amerigroup	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Amidacare	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Cigna	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Elderplan	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
Emblem	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
Empire	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Fidelis	Pending	Pending	Pending	Pending
HealthFirst	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Hudson MVP	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Magnacare	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Multiplan	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be
United	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
VNSNY Choice	8.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD9 codes for auth if service will occur before before 10.1.2015, IC10 if services occur on or after 10.1.2015. For extended services
Wellcare	7.15.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode

# Operating Guidance: Financial Clearance

	Scheduled/	Requirement for Financial Clearance Activities			
Туре	Unscheduled	On or after October 1st	Prior to October 1st		
Inpatient	Scheduled (Elective)	ICD-10 diagnosis code	For Admissions between <b>September 23, 2015 and September 30, 2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.		
Inpatient	Unscheduled (Emergent)	ICD-10 diagnosis code	For Admissions between <b>September 23, 2015 and September 30, 2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.		
Ambulatory Surgery	Scheduled (Elective)	ICD-10 diagnosis code	For Ambulatory surgery procedures performed on <b>September 30</b> , <b>2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.		
Ambulatory Surgery	Unscheduled (Emergent)	ICD-10 diagnosis code	For Ambulatory surgery procedures performed on <b>September 30</b> , <b>2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.		
Hospital Based Clinics	Schedule (Elective)	As applicable, ICD-10 diagnosis code	Clinic Visits Prior to October 1st will require ICD9 coding. (Diagnosis codes will be assigned at the time service)		
Therapeutic Referred Ambulatory (e.g. – Physical/occupational therapy, chemotherapy, behavioral health, etc)	Scheduled (Elective)	ICD-10 diagnosis code	Appointments which have been scheduled prior to October 1, 2015 and service to be provided on or after October 1, 2015 shall require an ICD-10 code for financial clearance activities.		
Diagnostic Referred Ambulatory aka DRA (e.g. – laboratory, radiology, etc)	Scheduled (Elective)	ICD-10 diagnosis code	Appointments which have been scheduled prior to October 1, 2015 and service to be provided on or after October 1, 2015 shall require an ICD-10 code for financial clearance activities.		
Emergency Services	-	•	rgency Department are typically excluded from financial clearance and/or inpatient admission shall follow guidelines mentioned above.		

### Implementation Guidance: Code Conversion

#### • Devices that are generally eligible for code conversion activities typically include:

- Reports
- Data extracts
- · Clinical orders and plans of care
- Referrals and appointments for clinical services
- Technology application-specific tables, dictionaries, or functionality that is designed to represent or use a specific sub-set of the overall ICD-9 and ICD-10 code set.
- Forms, documents, and other data capture vehicles that currently include ICD-9 diagnosis codes

#### Steps in the code conversion process

- Presentation of the device and diagnostic element(s) to be converted.
- Diagnostic elements converted to ICD-10 equivalents.
- Conversion presented to business/operational/clinical owner for review and approval.
- Approved conversion presented to technical owner for update or replacement.
- Device tested (as applicable) with new ICD-10 elements.
- Device placed into production.

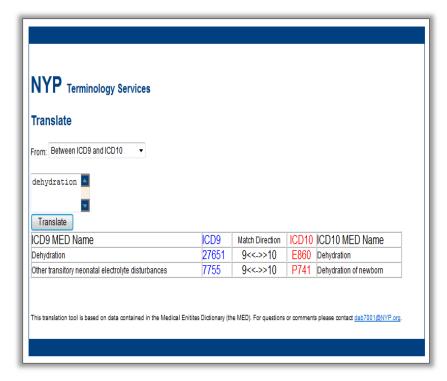
#### Caveats, exceptions, and assumptions

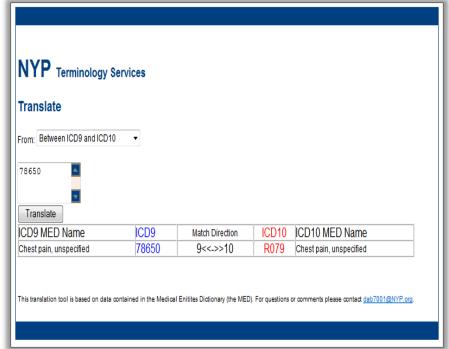
- Code criteria shall be presented in an acceptable format for conversion (e.g. spreadsheet).
- Business owner and/or ITS point of contact are responsible to validate the efficacy of the deliverable's content prior to submission. Invalid code criteria **shall not** be converted.
- Code criteria defined by external agencies <u>shall not</u> be converted by PMO.
- Device owner is responsible for approving the code conversion prior to re-programming.
- It is at the IT point of contact's discretion as to how to best update converted devices.
- Business owner is responsible for the redesign of forms, documents, and other "hard" data capture vehicles for which replacement ICD-10 codes have been provided.
- Effective October 1, patients presenting with referrals containing ICD-9 and/or narrative diagnoses may be scanned and e-mailed to the ICD-10 Support Center for conversion.



#### **Code Conversion Tool**

- Located on ICD-10 AnTENna website
- GEMs based code conversion tool
- Code lookup by ICD-9 code (include or exclude decimal) description
- Coding of encounters continues to be based on the documentation provided in the patient's medical record.







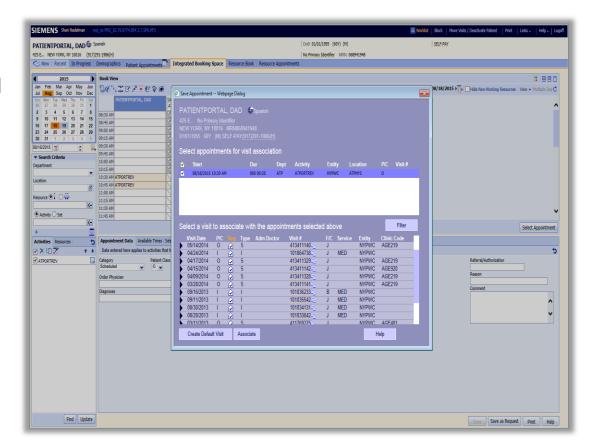
### Implementation Guidance: Medicare Part B coding & billing

Facilities supplying inpatient services to patients admitted prior to and discharged after October 1, 2015 and who are only covered for Medicare part B benefits shall be required to submit two separate claims for such covered services. The first claim submission shall include all Medicare part B covered services from the date of admission through September 30, 2015 and be coded using ICD-9 diagnosis and/or procedure codes. The second claim submission shall include all Medicare part B covered services from October 1, 2015 through the date of discharge and be coded using ICD-10 diagnosis and/or procedure codes.

It is recommended that such potential encounters be identified prior to or at the time of service with a corresponding report from the applicable scheduling and/or registration system so as to create a work driver for the Health Information Management Department from which they may be able to dual code these cases.

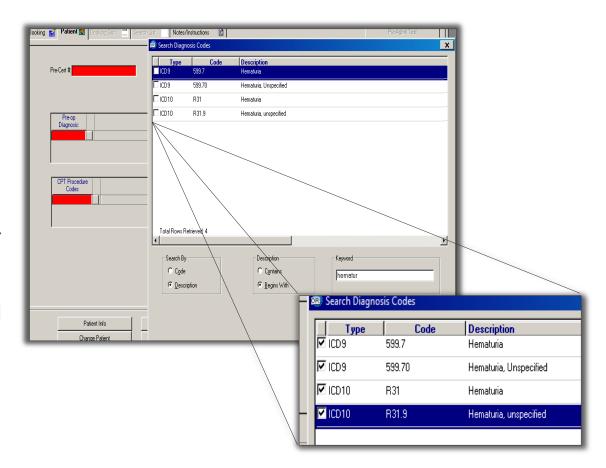
# Core Technology Updates - Soarian Scheduling

• Those recurring services areas that employ an interface between Soarian Scheduling and Eagle and that shall require new registrations in Eagle may require previously booked appointments for October 1, 2015 and forward to be "reassociated" with the new registration serial number.



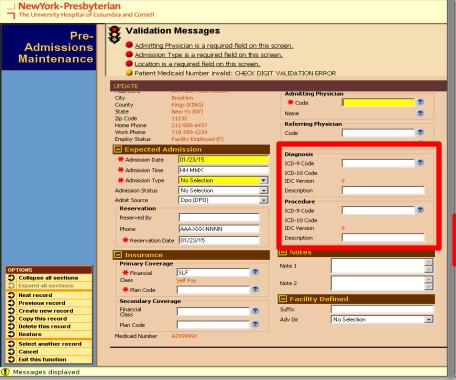
### Core Technology Updates – OR Manager

- Dual code selection functionality available in production environment.
- Dual code interface to Eagle pre-registration/reservation screens in test.
- Previously booked surgeries for October 1, 2015 and forward are being converted by the Project Management Office and will be provided to respective Admitting departments for update and financial clearance activities.
- Memo and training aid distributed to Cornell FPO instructing dual code selection effective September 14, 2015.

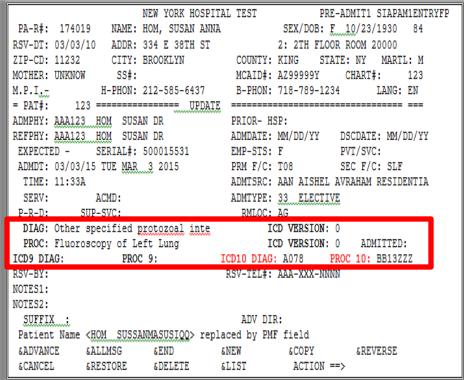


### Eagle User Screen Updates: Pre-Admission Screen

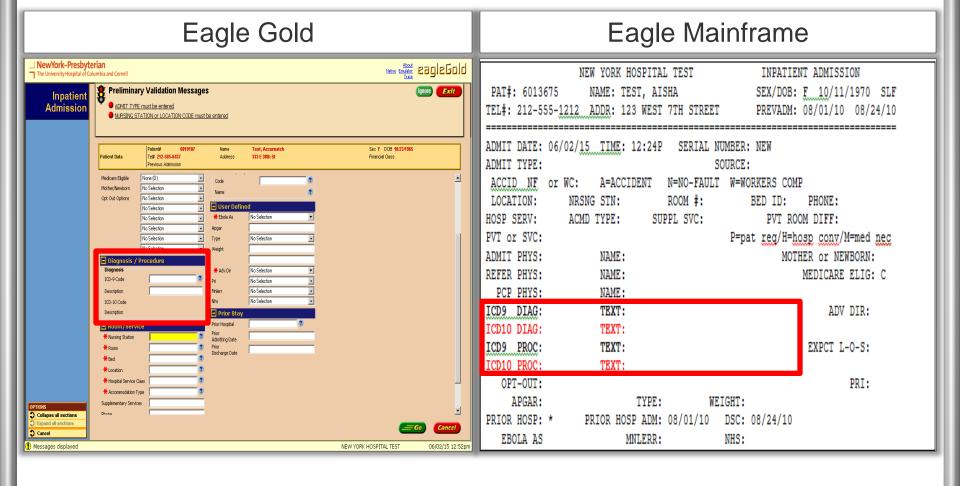
#### Eagle Gold



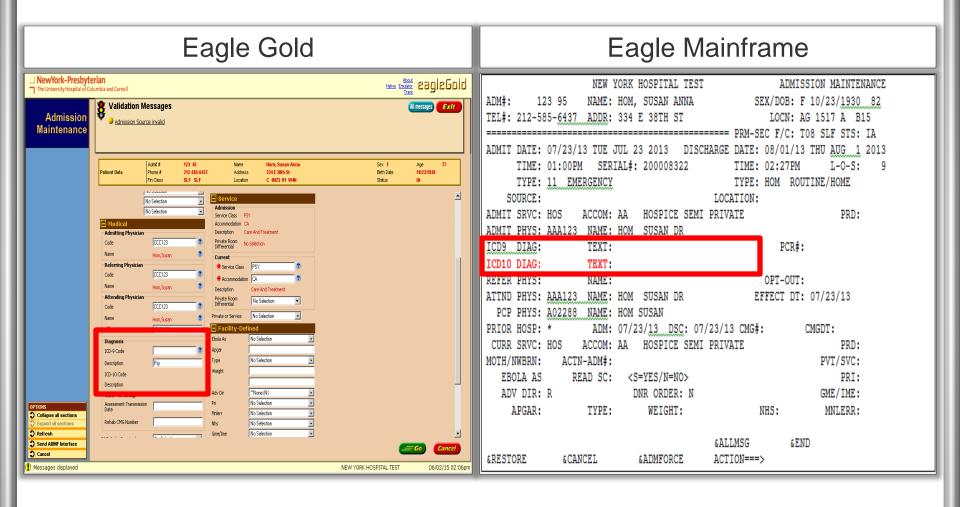
#### **Eagle Mainframe**



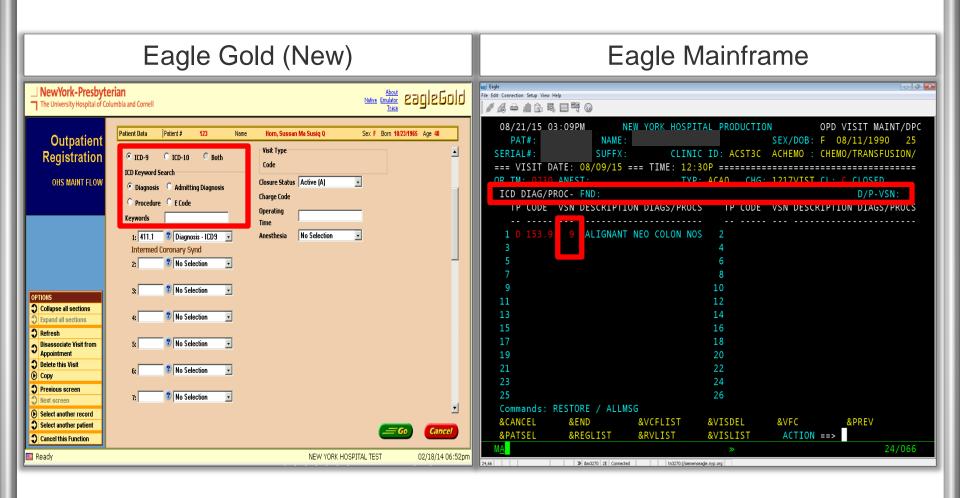
# Eagle User Screen Updates: Admission Screen



#### Eagle User Screen Updates: Admission Maintenance Screen

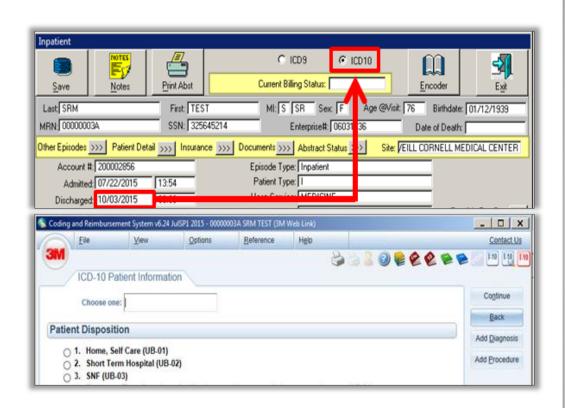


### Eagle User Screen Updates: Outpatient Visit Screen



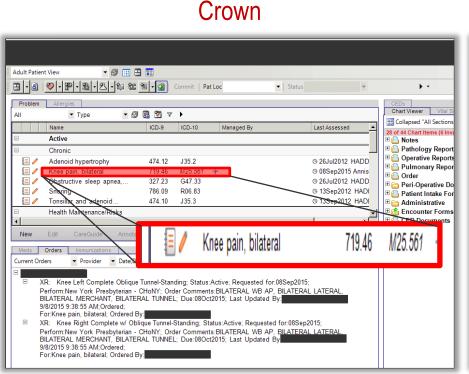
# Core Technology Updates – Sunrise Record Manager (SRM)

- Eagle Interface
- Coding Pathway Selection
  - Smart Date SRM will automatically recognize the Discharge Date for patient and will automatically choose whether to use ICD9 or ICD10 coding
  - Manual If there is a payer that is not ready for ICD10 yet, coders can choose this special station to code cases in ICD9 even if the date is after 10/1/2015
  - Dual Code Already in use, but coders can still choose this station after 10/1/2015

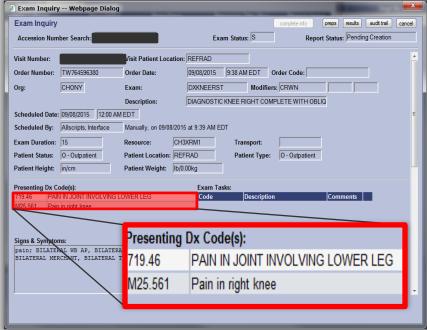


# Core Technology Updates – Crown & ImageCast

- Radiology orders interfacing ICD-9 and ICD-10 Codes to ImageCast
- All orders for appointments post October 1, 2015 without ICD-10 codes being converted by Project Management Office (PMO) for referral to Southerland for financial clearance activities.



#### **ImageCast**



# Core Technology Updates – Sunrise Clinical Manager (SCM)

ltem	East Campus	West Campus			
ICDx	<ul> <li>Progressive messaging upon note save and oriented to ICD-10 concepts in production at both campuses</li> </ul>				
Electronic Superbill	<ul> <li>Diagnosis codes are not posted into Eagle.</li> <li>Effective 10/1, ICD-10 codes to Epic regardless of date of service. Epic will back map to ICD-9 for pre-October 1 dates of service.</li> </ul>	<ul> <li>Decimal point issue resolved.</li> <li>Dual coding interface to be put into production this week.</li> </ul>			
MLM & Order sets	<ul> <li>Diagnosis requirement for Radiology</li> <li>All ICD-9 based MLM criteria conv</li> </ul>	'			

Note: Items highlighted in bold red are updates from previous readiness sessions.