

# ICD-10 Revenue Cycle & Operational Readiness

3 days to go to October 1st, 2015

# Agenda

- New and Updated Operating Guidance
  - Transition period billing scenarios
  - Eagle outpatient dual coding
  - Mediquant
- WIP Reduction Activities
- ICD-10 Support Center
- Reminders
- Appendices
  - Implementation Guidance
    - Financial clearance
    - Code conversion activities
    - Recurring services registration
    - Transition period billing scenarios
  - Updates and Pre-implementation readiness tasks using NYP applications
    - Soarian
    - Eagle
    - OR Manager
    - Allscripts SCM
    - Allscripts SRM
    - Crown & Imagecast



# Implementation guidance: Transition period billing scenarios

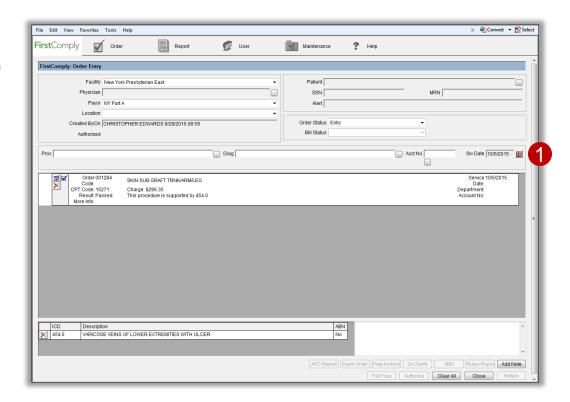
- Patients admitted to an inpatient setting prior to October 1, 2015, discharged after October 1, 2015, and covered under Medicare Part B benefits only. Per the Centers for Medicare & Medicaid Services' MLN Matters article number SE1408 revised on June 27, 2015, providers shall be required to split claims spanning the ICD-10 implementation date so that all services provided prior to October 1, 2015 are coded, billed, and submitted using ICD-9 codes and all services provided on or after October 1, 2015 are coded, billed, and submitted using ICD-10 codes. Such instances shall require the Hospital's Health Information Management (HIM) department to supply both ICD-9 and ICD-10 (i.e. dual coding) codes so as to effectuate timely, accurate, and compliant billing
- Patients admitted to an inpatient rehabilitation setting prior to October 1, 2015, discharged after October 1, 2015 and covered under New York State Medicaid benefits (Note: At this time, only Healthfirst has confirmed that it will follow New York State Medicaid guidelines for both its Medicaid and Child Health Plus product lines). Per the New York State Department of Health's <a href="MedNY frequently asked questions">MedNY frequently asked questions</a> (FAQ) updated on June 11, 2015, non-DRG claims excluding inpatient psychiatry need to be split billed. Such instances shall require the Hospital's Health Information Management (HIM) department to supply both ICD-9 and ICD-10 (i.e. dual coding) codes so as to effectuate timely, accurate, and compliant billing.
- Patients seen and treated in outpatient settings prior to October 1, 2015, receive services ordered as a result of that outpatient encounter after October 1, 2015, and covered under Medicare part B benefits. Per the Centers for Medicare & Medicaid Services' MLN Matters article number SE1408 revised on June 27, 2015, providers shall be required to split claims spanning the ICD-10 implementation date so that all services provided prior to October 1, 2015 are coded, billed, and submitted using ICD-9 codes and all services provided on or after October 1, 2015 are coded, billed, and submitted using ICD-10 codes. Such instances, generally defined as outpatient encounters having 'from-through dates' spanning more than one day shall require the Hospital's Health Information Management (HIM) department or other coding entity or source to supply both ICD-9 and ICD-10 (i.e. dual coding) codes so as to effectuate timely, accurate, and compliant billing.

# Implementation guidance: Transition period billing scenarios

- Patients seen and treated in outpatient settings prior to October 1, 2015, receive services ordered as a result of that outpatient encounter after October 1, 2015, and covered by New York State Medicaid benefits or a Medicaid managed care plan providing such benefits. Per the New York State Department of Health's eMedNY frequently asked questions (FAQ) updated on April 15, 2014, Clinic APG Episode of Care with multiple dates of service where the through date is on or after October 1, 2015 must be coded as ICD-10 for all dates of service. Per separately defined continuation of service guidelines, such instances are likely to manifest themselves as a result of ancillary services ordered as a result of the pre-October 1, 2015 outpatient encounter being provided on or after October 1, 2015. The timing of such activity typically results in the submission of adjustment claims to account for changes in the originally submitted and paid claim. These instances shall require the Hospital's Health Information Management (HIM) department or other coding entity or source to supply both ICD-9 and ICD-10 (i.e. dual coding) codes so as to effectuate timely, accurate, and compliant billing.
- Patients covered by one entity (i.e. insurance carrier) required and/or capable of receiving ICD-10 diagnosis and procedure codes and an additional entity not required and/or capable of receiving ICD-10 codes. There are no known entities at this time that have indicated an inability or declination to receive, accept, and process ICD-10 diagnosis and procedure codes. This space is reserved for future guidance as such entities are identified.

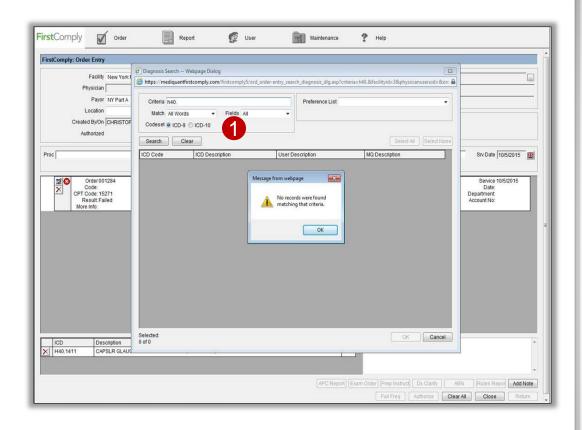
# Technology Updates: Mediquant Medical Necessity Screening

When screening for medical necessity under ICD-10 and prior to the calendar date of October 1, 2015, make sure to adjust the date of service to the actual date of service (if known) or to a date of service after October 1, 2015 to get an accurate screening result



# Technology Updates: Mediquant Medical Necessity Screening

1. Default setting for code selection is ICD-9. Change to ICD-10 to avoid error messages.



# Implementation Guidance: RQi edit correction

- Currently there are 9 different rules in RQi that are driven by ICD-9 codes. These rules will be adjusted to include ICD-10:
  - Accident record for Labor Assessment
  - Accident Record Missing (Dx code 800-848)
  - Accident Record Missing (Dx code 850-854)
  - Accident Record Missing (Dx code 860-887)
  - Accident Record Missing (Dx code 900-910)
  - Sliding Scale Missing (B.M.T.)
  - Medicare as Primary can not have an ICD-9 (DX) code that starts with a V
- Currently we are testing one rule in RQi:
  - Invalid Dx code ICD-10 codes must start with an alpha not numeric
- WIP errors will be monitored after ICD-10 go live to see if any new RQi rules need to be created.

## **WIP Reduction - Current State**

### Goals

- Simplify the process. Eliminating ICD-9 based WIP allows sites and staff to concentrate on ICD-10 WIP
- Create a financial buffer. Accelerating cash reduces risk of payer readiness after October 1.

Bi-Campus Age Categories (DOS) <sup>1</sup>									
		(0-13 days)	(14-29 days)	(30-59 days)	(60-179 days)	180-365 days	366+ days	Grand Total	
	Total #	(0.000,0)	(11 Lo dayo)	(or or unje,	(so its days)				1
As of	cases	2,306	4,687	3,813	5,932	2,467	792	19,997	cases:
9.05.2015	Total \$								227
	balance	\$69,060,679	\$29,051,859	\$13,725,177	\$18,127,172	\$5,923,482	\$4,298,887	\$140,187,256	Balance:
As of 9.12.2015	Total # cases	2,295	4,881	3,640	6,120	2,531	757	20,224	\$112,645 cases: 2586
	Total \$ balance	\$67,897,481	\$32,324,296	\$13,581,543	\$15,641,552	\$6,613,776	\$4,241,254	\$140,299,901	
As of 9.21.2015	Total # cases	1,250	4,768	3,225	5,371	2,238	786	17,638	Balance: \$41,665,1
	Total \$ balance	\$30,880,644	\$27,464,739	\$14,637,190	\$14,282,374	\$6,650,428	\$4,719,396	\$98,634,770	
As of 9.26.2015	Total # cases	1,734	4,289	3,314	5,452	2,148	769	17,706	cases: - 68
	Total \$ balance	\$34,427,774	\$15,320,906	\$11,711,851	\$16,512,169	\$5,947,092	\$3,823,298	\$87,743,090	Balance: \$10,891,6
						7			

Under 30 days				
Total # cases	6,023			
Total \$ balance	\$49,748,680			

30 days and over				
Total # cases	11,683			
Total \$ balance	\$37,994,410			

<sup>&</sup>lt;sup>1</sup>Source: Aeos. Includes: Allen, ACN, Cornell Hospital, Lower Manhattan Hospital, Milstein ,MSCHONY ,Payne Whitney Manhattan, Payne Whitney Westchester. 8

# WIP Clean Up – Julio's team

	Accounts Closed			A	cco	unts Fixed
Week worked	Accts	4	Acct Balance	Accts	-	Acct Balance
8/10	794	ዓ	197,733.27			
8/17	293	\$	278,187.01			
8/17	518	\$	693,431.23			
8/24	717	\$	810,632.24			
9/7	1013	<b>\$</b>	525,444.04	193	\$	745,361.85
9/14	108	<b>ዓ</b>	64,918.36	1599	\$	1,265,991.34
9/21	123	\$	85,059.82	101	\$	959,344.50
	3566	\$:	2,655,405.97	1893	\$	2,970,697.69

# **ICD-10 Support Center**

## THE ICD-10 SUPPORT CENTER IS OPEN!

- ICD-10 Support Center will be available beginning
   September 28, 2015 to assist with operational inquiries related to ICD-10 implementation and coordinating with the IT Help desk for ICD-10 technical related issues.
- Latest Updates
  - Support Center Staff will have remote access to view users' computer screens
  - Daily Transition Updates begin Thursday, October
     1, 2015 at 5 PM (details via separate e-mail blast)
  - Implementation rounding schedule beginning Thursday, October 1 between 9 AM and 2 PM.
  - Documentation added to ICD-10 AnTENna
    - DSM-V Coding Update
    - DSM User Guide
    - ICDx User Guide
    - Implementation guidance for transition period billing scenarios
    - Readiness session presentations

### **Telephone Hotline**

646-'NYP'-9210 (646-697-9210)

### **Email**

icd-10help@nyp.org

### **Website**

ICD-10 AnTENna

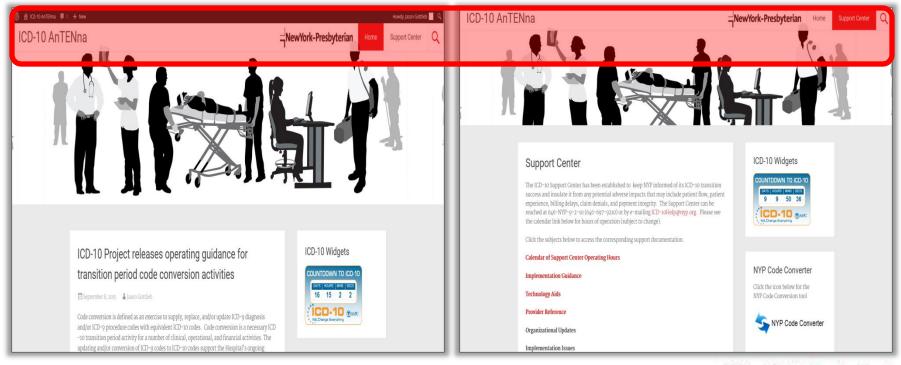


# ICD-10 Support Center- Calendar of Key Dates



## ICD-10 AnTENna

- Website url: <a href="http://nyplearningcenter.org/apps/eLearning/cms/icd10/">http://nyplearningcenter.org/apps/eLearning/cms/icd10/</a>
- Home page link will include updates based on daily calls.
- Support Center link located in upper right hand corner of page will include operating guidance, training aids, and issues log



### Remember...

- ICD-10 is date of service/date of discharge sensitive.
- DO NOT enter decimal points when entering ICD-10 codes in Eagle
- ICD-10 diagnosis codes are 3 7 characters, alpha-nurmeric, and ALWAYS begin with a letter
- Remind providers of the documentation assistance tools available to them in SCM (ICDx), EPIC (Diagnosis Calculator), and Crown (???)
- Focus pre-implementation readiness on <u>WIP reduction activities</u> and <u>communicating with</u>
   <u>physicians</u> and other clinical providers about operational guidance and how it may impact orders,
   patient look ups, etc.
- Have staff watch ICD-10 organizational awareness video, "ICD-10: A New Language for Healthcare" on their transcripts in the NYP Learning Center.
- E-mail inquiries to <a href="mailto:ICD-10Help@nyp.org">ICD-10Help@nyp.org</a>.

# **Appendices**

- Industry & Payer readiness
  - Medicare readiness & billing guidance
  - Medicaid readiness & billing guidance
- Contracted payer authorization requirements
- Implementation Guidance
  - Financial Clearance
  - Code Conversion
  - Recurring services registration
  - Transition period billing scenarios
- Updates and Pre-implementation readiness tasks using NYP applications
  - Soarian Scheduling
  - OR Manager
  - Eagle Gold & Mainframe
  - Sunrise Record Manager (SRM)
  - Crown & Imagecast
  - Sunrise Clinical Manager (SCM) Updated

# Industry and payer readiness

### Medicare readiness

- Three end-to-end testing periods covering 2700 providers and clearinghouses and 67,000 claims produced 87%
   88% acceptance rate with less than 2% of claims being rejected due to invalid ICD-10 submissions. Other errors related to byproduct of testing environment, invalid submission of ICD-9 codes, and negative testing.
- All National & Local Coverage Determinations updated to accommodate ICD-10 codes
- Medicare inpatients with part B coverage only and whose admission spans the September/October timeframe must be split billed.

#### Medicaid readiness

- If the claim is for Clinic APG Episode of Care or CHHA Episodic services with multiple dates of service where the through date is on or after October 1, 2015, the claim must be coded as ICD-10 for **all dates of service** even if the episode started before October 1, 2015. If the provider chooses to split an APG claim, the ICD-10 claim could fail with edit 2081 All APG Lines Paid Zero
- Non-DRG claims (except for psychiatric claims, discussed in FAQ ICD13) need to be split billed. Claims with
  dates of service prior to 10/1/2015 must contain ICD-9 codes and claims for dates of service on or after
  10/1/2015 must contain ICD-10 codes. If the non DRG claim will be interim billed with no discharge date and the
  end date of service is on or after October 1, 2015, the coding must be ICD-10.
- An Inpatient claim for Psychiatric services should be coded according to the discharge date. If the discharge date is on or after October 1, 2015, the diagnosis and procedure codes must be ICD-10, regardless of the date of admission.
- Medicaid plans in California, Louisiana, Maryland, and Montana have received approval from CMS to use an ICD-10 to ICD-9 crosswalk to process claims for an undetermined amount of time until such states technologies and processing systems are fully compliant.



# Payer Authorization Requirements

Plan	Accepting Preauths in ICD 10 Starting		and the second contract	Long Term OP—Coding for Auth Required for Auths called in before 10-1-2015 for services occurring both before and after 10-1-2015
1199	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Aetna	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Affinity	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Amerigroup	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Amidacare	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Cigna	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Elderplan	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
Emblem	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
Empire	6.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Fidelis	Pending	Pending	Pending	Pending
HealthFirst	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Hudson MVP	7.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Magnacare	9.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode
Multiplan	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be	Repricer Ready to Accept though plans may not be
United	10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015	ICD9 codes for auth if request made before 10.1.2015, IC10 if made on or after 10.1.2015
VNSNY Choice	8.1.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD9 codes for auth if service will occur before before 10.1.2015, IC10 if services occur on or after 10.1.2015. For extended services
Wellcare	7.15.2015	ICD10	ICD 9 auth Valid for entire Stay	ICD 9 auth Valid for entire service episode

# Operating Guidance: Financial Clearance

	Scheduled/	Requirement for Financial Clearance Activities				
Туре	Unscheduled	On or after October 1st	Prior to October 1st			
Inpatient	Scheduled (Elective)	ICD-10 diagnosis code	For Admissions between <b>September 23, 2015 and September 30, 2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.			
Inpatient	Unscheduled (Emergent)	ICD-10 diagnosis code	For Admissions between <b>September 23, 2015 and September 30, 2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.			
Ambulatory Surgery	Scheduled (Elective)	ICD-10 diagnosis code	For Ambulatory surgery procedures performed on <b>September 30</b> , <b>2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.			
Ambulatory Surgery	Unscheduled (Emergent)	ICD-10 diagnosis code	For Ambulatory surgery procedures performed on <b>September 30</b> , <b>2015</b> departments are expected to secure <b>both</b> an ICD-9 and ICD-10 diagnosis codes.			
Hospital Based Clinics	Schedule (Elective)	As applicable, ICD-10 diagnosis code	Clinic Visits Prior to October 1st will require ICD9 coding.  (Diagnosis codes will be assigned at the time service)			
Therapeutic Referred Ambulatory (e.g. – Physical/occupational therapy, chemotherapy, behavioral health, etc)	Scheduled (Elective)	ICD-10 diagnosis code	Appointments which have been scheduled prior to October 1, 2015 and service to be provided on or after October 1, 2015 shall require an ICD-10 code for financial clearance activities.			
Diagnostic Referred Ambulatory aka DRA (e.g. – laboratory, radiology, etc)	Scheduled (Elective)	ICD-10 diagnosis code	Appointments which have been scheduled prior to October 1, 2015 and service to be provided on or after October 1, 2015 shall require an ICD-10 code for financial clearance activities.			
Emergency Services	Urgent and emergent services provided in any NYP Emergency Department are typically excluded from financial clearance activities. Such services that result in ambulatory surgery and/or inpatient admission shall follow guidelines mentioned above.					

## Implementation Guidance: Recurring service registration

Note: This is an abbreviated version of the full implementation guidance previously distributed and available on the ICD-10 AnTENna website.

# Adding New Eagle Visit Records to an existing registration

- Requires Eagle recurring visit maintenance (RLM) or some equivalent menu access for staff
- Requires a valid and appropriate ICD-10 diagnosis code to be assigned to the first visit record on or after October 1, 2015
- May convert existing ICD-9 diagnosis code(s) to a clinically equivalent ICD-10 code for an existing patient being seen in October for the same condition under the current plan of care

### **Create a New Recurring Registration**

- It is recommended that site(s) voluntarily terminate the existing registration with a date of 9/30/15.
- New registration and subsequent visits requires a valid and appropriate ICD-10 diagnosis code(s)
- May convert existing ICD-9 diagnosis code(s) to a clinically equivalent ICD-10 code for an existing patient being seen in October for the same condition under the current plan of care
- Previously booked and pre-registered visits may require re-association to new registration identifier in applicable scheduling and/or registration system.
- Previously written orders and plans of care may require reassignment to new registration identifiers and/or conversion of ICD-9 diagnosis codes



## Implementation Guidance: Code Conversion

### • Devices that are generally eligible for code conversion activities typically include:

- Reports
- Data extracts
- · Clinical orders and plans of care
- Referrals and appointments for clinical services
- Technology application-specific tables, dictionaries, or functionality that is designed to represent or use a specific sub-set of the overall ICD-9 and ICD-10 code set.
- Forms, documents, and other data capture vehicles that currently include ICD-9 diagnosis codes

### Steps in the code conversion process

- Presentation of the device and diagnostic element(s) to be converted.
- Diagnostic elements converted to ICD-10 equivalents.
- Conversion presented to business/operational/clinical owner for review and approval.
- Approved conversion presented to technical owner for update or replacement.
- Device tested (as applicable) with new ICD-10 elements.
- Device placed into production.

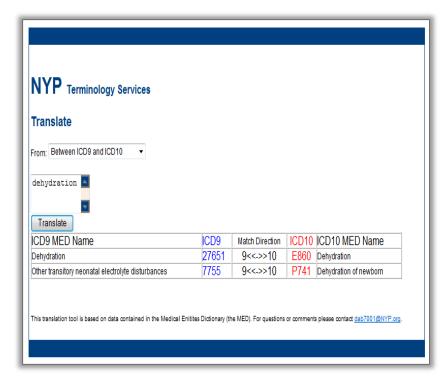
#### Caveats, exceptions, and assumptions

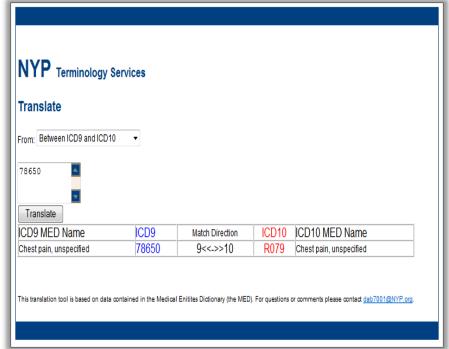
- Code criteria shall be presented in an acceptable format for conversion (e.g. spreadsheet).
- Business owner and/or ITS point of contact are responsible to validate the efficacy of the deliverable's content prior to submission. Invalid code criteria **shall not** be converted.
- Code criteria defined by external agencies <u>shall not</u> be converted by PMO.
- Device owner is responsible for approving the code conversion prior to re-programming.
- It is at the IT point of contact's discretion as to how to best update converted devices.
- Business owner is responsible for the redesign of forms, documents, and other "hard" data capture vehicles for which replacement ICD-10 codes have been provided.
- Effective October 1, patients presenting with referrals containing ICD-9 and/or narrative diagnoses may be scanned and emailed to the ICD-10 Support Center for conversion.



## **Code Conversion Tool**

- Located on ICD-10 AnTENna website
- GEMs based code conversion tool
- Code lookup by ICD-9 code (include or exclude decimal) description
- Coding of encounters continues to be based on the documentation provided in the patient's medical record.

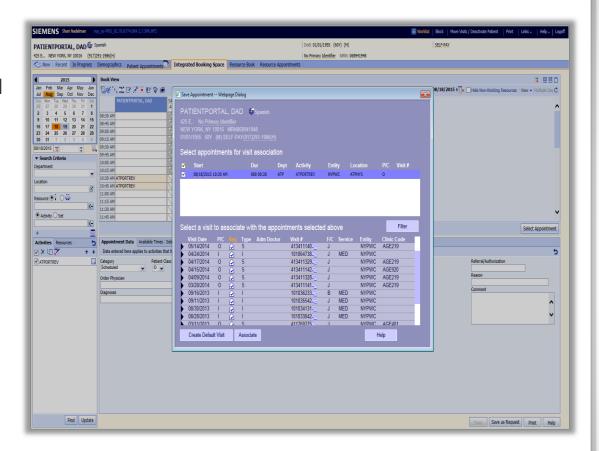




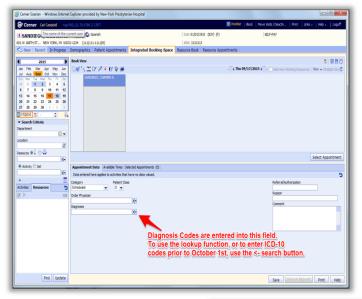


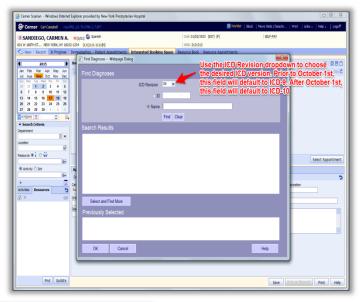
# Core Technology Updates - Soarian Scheduling

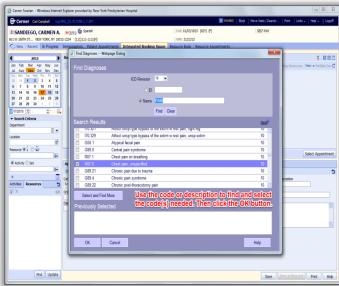
• Those recurring services areas that employ an interface between Soarian Scheduling and Eagle and that shall require new registrations in Eagle may require previously booked appointments for October 1, 2015 and forward to be "reassociated" with the new registration serial number.



# ICD-10 Updates for Soarian Scheduling



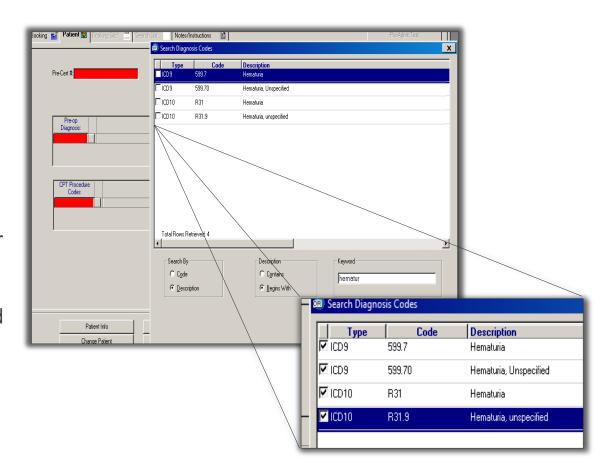






# Core Technology Updates – OR Manager

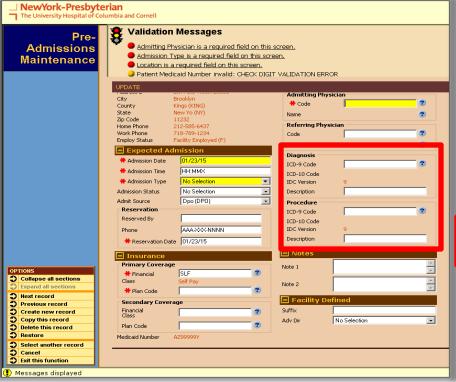
- Dual code selection functionality available in production environment.
- Dual code interface to Eagle pre-registration/reservation screens in test.
- Previously booked surgeries for October 1, 2015 and forward are being converted by the Project Management Office and will be provided to respective Admitting departments for update and financial clearance activities.
- Memo and training aid distributed to Cornell FPO instructing dual code selection effective September 14, 2015.



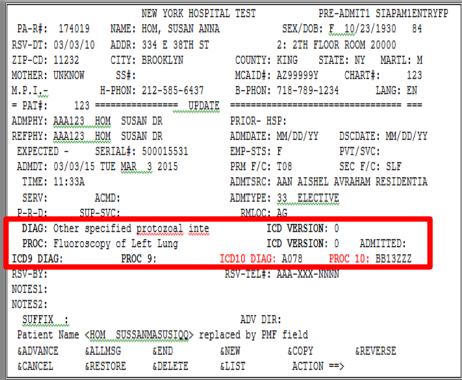


## Eagle User Screen Updates: Pre-Admission Screen

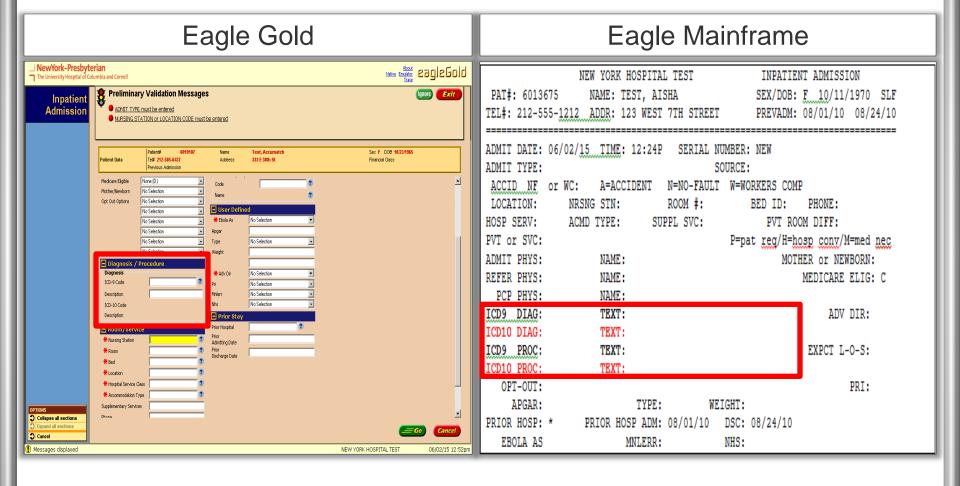
## Eagle Gold



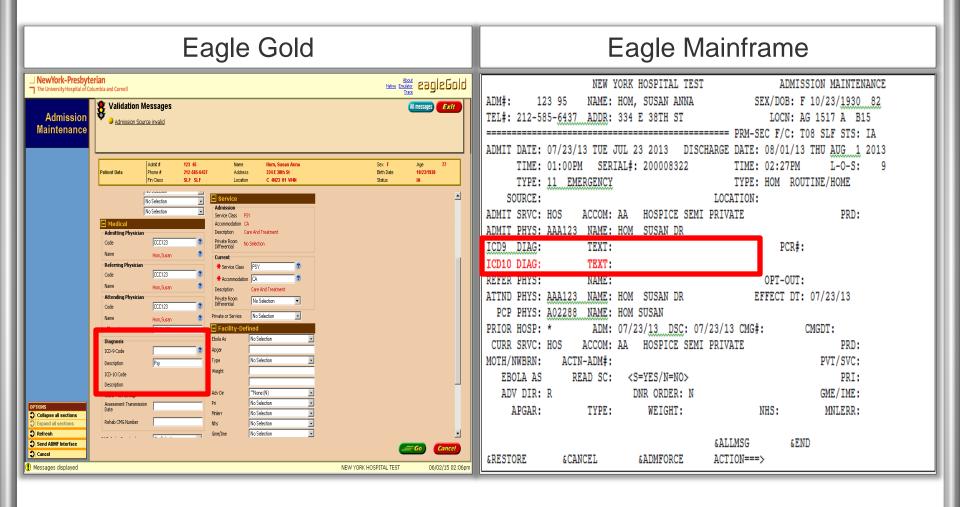
## **Eagle Mainframe**



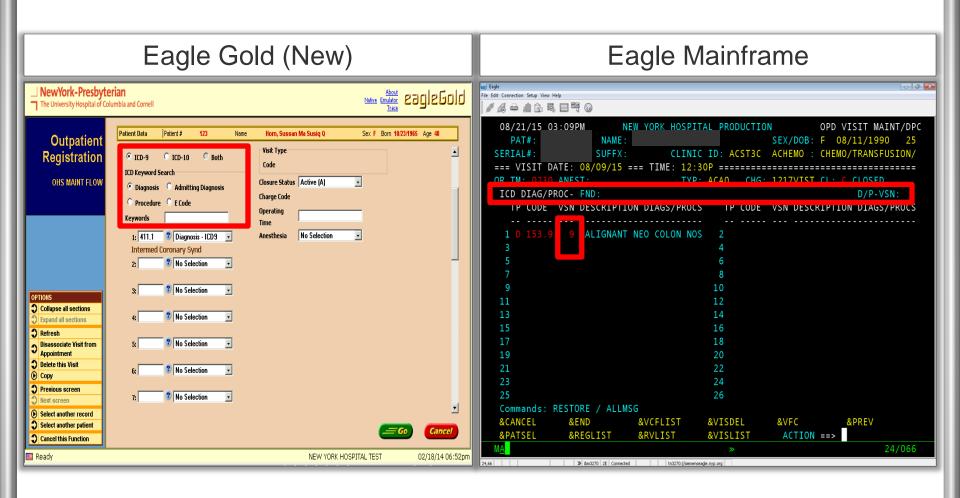
# Eagle User Screen Updates: Admission Screen



## Eagle User Screen Updates: Admission Maintenance Screen

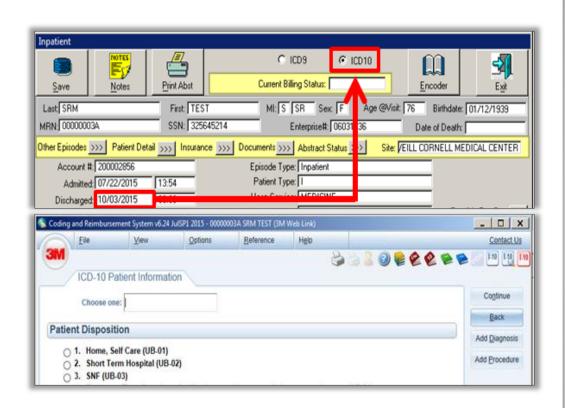


# Eagle User Screen Updates: Outpatient Visit Screen



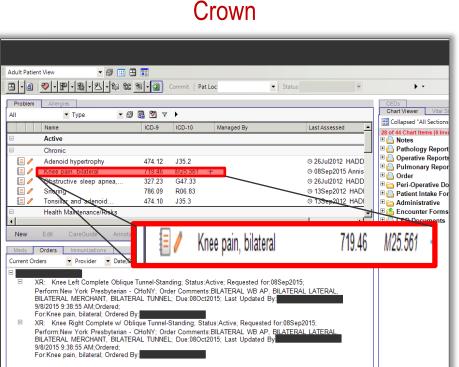
# Core Technology Updates – Sunrise Record Manager (SRM)

- Eagle Interface
- Coding Pathway Selection
  - Smart Date SRM will automatically recognize the Discharge Date for patient and will automatically choose whether to use ICD9 or ICD10 coding
  - Manual If there is a payer that is not ready for ICD10 yet, coders can choose this special station to code cases in ICD9 even if the date is after 10/1/2015
  - Dual Code Already in use, but coders can still choose this station after 10/1/2015

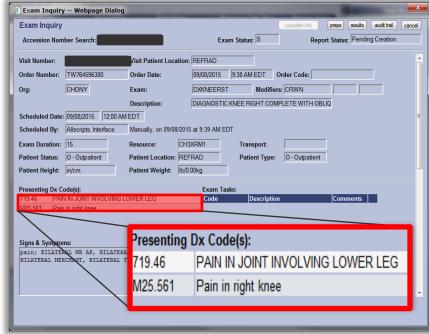


# Core Technology Updates – Crown & ImageCast

- Radiology orders interfacing ICD-9 and ICD-10 Codes to ImageCast
- All orders for appointments post October 1, 2015 without ICD-10 codes being converted by Project Management Office (PMO) for referral to Southerland for financial clearance activities.



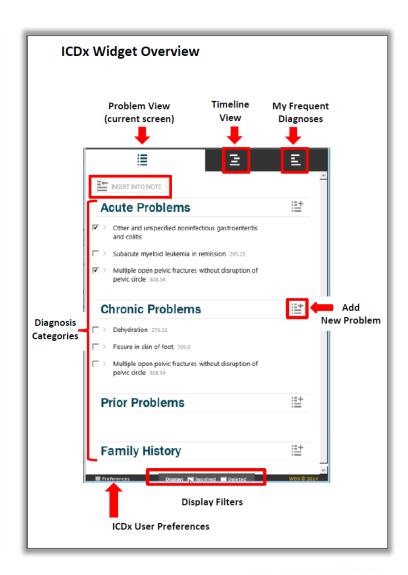
## **ImageCast**



### **ICD**x

### **Current State of Readiness**

- In production and oriented to ICD-10 concepts across all notes and both campuses (excl. ambulatory care network)
- Progressive messaging system upon note save and based on use/lack of use.
- Voluntarily activated at any time using F7 key.
- User guide for providers available through ICD-10 Support Center
- Monitoring tools to determine efficacy





# Core Technology Updates – Sunrise Clinical Manager (SCM)

ltem	East Campus	West Campus			
ICDx	Progressive messaging upon note save and oriented to ICD-10 concepts in production at both campuses				
Electronic Superbill	<ul> <li>Diagnosis codes are not posted into Eagle.</li> <li>Effective 10/1, ICD-10 codes to Epic regardless of date of service. Epic will back map to ICD-9 for pre-October 1 dates of service.</li> </ul>	<ul> <li>Decimal point issue resolved.</li> <li>Dual coding interface to be put into production this week.</li> </ul>			
MLM & Order sets	<ul><li>Diagnosis requirement for Radiology</li><li>All ICD-9 based MLM criteria conver</li></ul>				

Note: Items highlighted in bold red are updates from previous readiness sessions.